



DEPARTMENT OF PHARMACOLOGY
SCHOOL OF MEDICINE

9500 GILMAN DRIVE
LA JOLLA, CALIFORNIA 92093-0636
FAX: (619) 534-6833

January 16, 1992

Harmon C. McAllister, Ph.D.
Research Director
Council for Tobacco Research, USA, Inc.
900 3rd Avenue
New York, NY 10022

Dear Dr. McAllister:

I am interested in obtaining your guidelines for submission of grant applications. My colleagues and I have recently developed what we believe is a unique hypothesis to explain responsivity in target cells that are regulated by the sympathetic nervous system (whose activity is promoted by ganglionic stimulators such as nicotine). I look forward to hearing from you at your earliest convenience.

Sincerely yours,

A handwritten signature in cursive ink that appears to read "Paul A. Insel".

Paul A. Insel, M.D.
Professor

PAI:pa